

REQUEST FOR QUALIFICATIONS AND PROPOSALS PROJECT 2134

MARKETING AND COMMUNICATION SERVICES

REQUEST FOR QUALIFICTIONS & PROPOSALS (RFQP) RELEASE DATE:

December 9, 2021

QUESTION/CLARIFICATION DEADLINE:

Date: January 6, 2022 Time: 5:00 p.m. (PT)

PROPOSAL DUE DATE AND TIME:

Date: January 19, 2022 Time: 11:00 a.m. (PT)

CONTACT PERSON:

Katie Cunningham Procurement Coordinator (360) 705- 5837 kcunningham@intercitytransit.com

LEGAL ADVERTISEMENT

REQUEST FOR QUALIFICATIONS AND PROPOSALS MARKETING AND COMMUNICATION SERVICES

INTERCITY TRANSIT PROJECT 2134

Intercity Transit, the public transportation provider in Thurston County, Washington, is seeking Proposals from qualified individual or firms interested in providing Marketing and Communication Services.

Solicitation documents for this opportunity are available online through Washington's Electronic Business Solution (WEBS) located at https://fortress.wa.gov/ga/webs/. Proposers are responsible to register in WEBS and download the RFQP 2134 solicitation documents in order to receive automatic e-mail notification of any future Addenda.

Proposals are due no later than January 19, 2022 at 11:00 a.m. (PT).

Please contact Katie Cunningham, Procurement Coordinator, by phone at (360) 705-5837 or email at kcunningham@intercitytransit.com with any questions regarding this solicitation.

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Washington's Electronic Business Solution (WEBS)

Office of Minority and Women's Business Enterprises (OMWBE)

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1.1 PURPOSE

Intercity Transit (Transit), the public transportation provider in Thurston County, Washington, is conducting this Request for Qualifications and Proposals (RFQP) in order to establish a Contract for Marketing, Communication and related services. Transit is seeking responses from qualified and experienced individuals, teams, or firms interested in providing as-needed marketing and communication services which align with Transit's professional image, goal achievement, and branding.

The Awarded Consultant may be assigned work in order to assist Transit staff in meeting the following Transit goals and objectives:

- 1. Promote Transit services that result in increased ridership and use.
- 2. Increase awareness of the value and benefit Transit provides to key audiences. This includes area residents, commuters, youth, seniors, employers, community organizations, and other designated stakeholder groups.
- 3. Build and maintain positive relationships with Transit customers, taxpayers, community partners, and news media, among others.
- 4. Advance the Transit brand and the delivery of a positive brand promise.
- 5. Inform customers, stakeholders and the general public about Transit news and activities.
- 6. Position Transit as a customer-focused, cost effective, and valuable public service agency in Thurston County and as an innovative leader in the public transportation industry.
- 7. Encourage community and stakeholder participation in Transit's planning efforts and public involvement opportunities.

1.2 BACKGROUND

Transit is the leader, major advocate, and primary source of public transportation in Thurston County. As such, Transit is charged to balance several important functions: providing primary transportation for people without an alternative, including those with a physical or mental disability; offering high-quality alternative transportation for people with options; providing a stimulant to economic growth; serving as a partner in building livable communities; and, being a ready resource able to respond to community emergencies.

Intercity Transit's mission is to provide and promote transportation choices that support an accessible, sustainable, livable, healthy and prosperous community. The agency's marketing and communications work supports its mission with strong community partnerships, broad public engagement, youth education and trip reduction programs, and initiatives reflective of being a good public steward.

Transit performs some graphic design work in house as well as some copywriting, strategic planning, marketing promotion development, publication writing and media relations. Transit utilizes contracted marketing and communications services on an as-needed basis. No minimum amount of work is guaranteed.

1.3 SCOPE OF WORK

The Awarded Consultant will provide as-needed Marketing and Communication, and related services, including but not limited to, the following:

A. Marketing Services

The Awarded Consultant will develop, implement, measure and maintain Transit pre-approved marketing campaigns, promotions, programs and materials for Transit stakeholder groups including, but not limited to current and potential customers, commuters, students, seniors, and the general public. Examples of specific duties may include, but are not limited to, the following:

- Develop and/or support targeted ridership and employment campaigns and specific market promotions. This may include strategic development, research, and implementation assistance.
- 2. Redesign service brochures, and collateral materials in both printed and electronic formats.
- 3. Produce and update customer information including transit center signage and on-street bus stop information and kiosk displays.
- 4. Create vehicle graphic design for paint and/or vinyl "Supergraphic" applications for buses, vans and other fleet vehicles.
- 5. Develop materials for and support student and commuter programs.
- 6. Develop advertisements for digital, audio, and print media.
- 7. Produce and/or provide graphics for campaigns and other projects.
- 8. Develop materials for transit fairs and community events.
- 9. Apply social marketing principles to enhance transit marketing efforts.
- 10. Assist with social media and mobile applications to maximize effectiveness of marketing activities and stakeholder engagement.
- 11. Support the development, implementation and evaluation of marketing programs for Transit's high frequency transit corridors and customized 'smart trips' efforts.
- 12. Support Transit's strategic marketing and communications efforts. This may include working with Transit staff to develop a strategic marketing and communications plan, developing marketing campaigns and identifying key messages, audiences, channels, and tactics.
- 13. Other related services as needed.

B. Communication Services

The Awarded Consultant will support the development, implementation, and maintenance of communications programs, materials and outreach activities for stakeholder groups. This may include current and potential customers, transportation policy makers, news media, elected officials, community organizations, taxpayers, and the general public. Examples of specific duties may include, but are not limited to, the following:

- 1. Assist with the writing and/or editing of external communications pieces including the Transit's print and digital publications to businesses and residents within its public transportation benefit area (PTBA).
- 2. Assist with the development of print or electronic feature stories, industry best practice articles, and media materials. The intent is to produce positive press coverage among traditional, new, and industry media.

- 3. Support public involvement activities by developing materials and strategies to successfully attract broad stakeholder involvement on the interests and services of Transit.
- 4. Assist with social media and mobile applications to maximize effectiveness of communications activities and stakeholder engagement.
- 5. Assist with rider, non-rider and stakeholder communications and public outreach efforts. This may include strategic planning, development of public information and fact sheets, outreach materials and tactics, and special event, media and advertising support.
- 6. Support special events and community outreach efforts through attendance and participation in concert with Transit staff. Support may include preparation for public presentations including, but not limited to, PowerPoint materials.
- 7. Provide materials and tools that could support communications during a transit or community emergency.
- 8. Support the update of Transit's Crisis Communications Plan. This may include review of the existing document, working with Transit staff on communications planning for the future, and drafting a new document.
- 9. Provide communications consultancy during emergency situations requiring sensitive and/or heightened public or media engagement.

C. General Requirements

The Awarded Consultant will ensure the following:

- 1. Provide coordination on projects and supports Transit's work including, but not limited to:
 - graphic design;
 - graphic, print and other project specifications;
 - strategic planning;
 - coordinate videography and photography as needed;
 - creation of project estimates;
 - follow through on billing issues;
 - preparation of production-ready output; and
 - completion of press checks as necessary.
- 2. Act as part of Transit's marketing and/or communications team with daily, weekly, and/or monthly contact. This may include:
 - phone calls, email correspondence, and participation in client meetings;
 - development and production of a diversity of marketing, communications, and video production deliverables; and
 - presentation(s) to the Intercity Transit Authority or other groups, as appropriate.
- 3. Ensure working knowledge of and access to the following design programs and computer software (in a Windows-based PC operating system) currently used to create and edit Transit marketing and communications materials: In Design, Illustrator, Photoshop, SharePoint 2013, Microsoft Office 2010.
- 4. Work in conjunction with identified Transit personnel to ensure that the services and any deliverables are provided in accordance with industry standards and best practices.
- 5. Include Marketing personnel in all communications with other internal customers.
- 6. Copyright: Upon payment, all products of the Consultant's work, including but not limited to outlines, reports, charts, sketches, drawings, artwork, designs, plans, photographs, videos, becomes the sole property of Transit and may not be copyrighted or resold by the Consultant.

D. Transit's Responsibilities

Transit will:

- 1. Oversee, review, and approve all campaign, program, and project work.
- 2. Outline project needs, timeline, general budget and staff role(s) for project work.
- 3. Provide source materials for project work and be responsive to project development, creative concepts, defined deadlines, proof checks, billing issues, and other standard Consultant needs.
- 4. Coordinate advertising buys and placement directly with media, unless otherwise indicated.
- 5. Coordinate press release and related materials directly with media, unless otherwise indicated.
- 6. Produce some graphic design in-house, when feasible and appropriate.
- 7. Issue Work Order(s), or similar order documents, for specific work activities or projects under the Awarded Contract.

1.4 WORK ORDERS

Transit anticipates that it will issue a Work Order (Order), or a similar order document, for specific work activities under the Awarded Contract. Each Order must be mutually agreed upon, in writing, between Transit and the Awarded Consultant. Each Order will identify the scope of work and cost for a specific activity. Orders will be placed on an as-needed basis.

1.5 AWARD

Transit intends to award the Contract resulting from this Solicitation to the responsive responsible Proposer who meets all RFQP requirements and is determined the most advantageous to Transit.

Transit does not represent or guarantee any minimum purchase. This Solicitation does not obligate Transit to contract for the services specified herein. Transit reserves the right to add, remove, or otherwise modify requirements to meet the operational and strategic objectives of the agency.

1.6 CONTRACT TERM

The initial term of the Contract resulting from this RFQP will be for one (1) year from date of award. Transit reserves the option to extend this Contract up to four (4) additional years, in one (1) year increments or portions thereof, for a total Contract period not to exceed five (5) years, unless special circumstances dictate otherwise. Extension for each additional term may be offered at the sole discretion of Transit and will be subject to written mutual agreement.

SECTION 2 - GENERAL INFORMATION

2.1 CONTACT INFORMATION

All questions and communication concerning Solicitation must be directed to the Procurement Coordinator listed below. All oral communication will be considered unofficial and non-binding. Proposers are to rely only on written statements issued by the Procurement Coordinator.

Procurement Coordinator: Katie Cunningham

Email Address: kcunningham@intercitytransit.com

Address: Intercity Transit

526 Pattison Street SE Olympia, WA 98501

2.2 ANTICIPATED PROCUREMENT SCHEDULE

The activities and dates listed below represent the anticipated procurement schedule. Transit reserves the right to change the schedule. Transit will post any changes to Pre-Proposal Meeting date and time, Questions and Requests for Clarifications deadline, or Proposal Due Date and Time on Washington's Electronic Business Solution (WEBS) at https://fortress.wa.gov/ga/webs/.

Procurement Activity	Date and Time (Pacific Time)	
RFQP Release	December 9, 2021	
Pre-Proposal Meeting	December 16, 2021 - 11:00 a.m.	
Questions and Requests for Clarifications Due	Jan 6, 2022 – 5:00 p.m.	
Proposal Due Date and Time	January 19, 2022 – 11:00 a.m.	
Evaluations Begin	January 20, 2022	
Anticipated Interviews (optional)	February 7 - 11, 2022	
Anticipated Award Date	March 2, 2022	
Anticipated Contract Start Date	March 7, 2022	

2.3 PRE-PROPOSAL MEETING

Transit will host an optional virtual Pre-Proposal Meeting at the time, date and link identified below. While attendance is not mandatory, Proposers are encouraged to attend. This meeting will provide prospective Proposers an opportunity to seek clarification and raise concerns related to the Solicitation. Each prospective Proposer is obligated to raise pertinent issues during this meeting. If interpretations, specifications, or other Solicitation concerns warrant a change or clarification as a result of the meeting, the Procurement Coordinator will do so by issuing an Addenda posted on WEBS.

Pre-Proposal Meeting: December 16, 2021

Pre-Proposal Time: 11:00 a.m.

Pre-Proposal Location: Virtual via Microsoft Teams

To join via computer or mobile app use the following link: Click here to join the meeting

To call in (audio only) please use the following:

Phone Number: +1 929-229-5501 Phone Conference ID: 128 028 62#

2.4 DOCUMENT AVAILABILITY

Solicitation documents may be accessed on-line through <u>WEBS</u>. Proposers are responsible to register in WEBS and download the Solicitation Documents. Contact WEBS customer service at (360) 902-7400 or <u>WEBSCustomerService@des.wa.gov</u> if you require assistance with the WEBS registration process or need help accessing the Solicitation Documents.

Transit will post Addenda or any schedule changes on WEBS. Proposers are responsible to check for updates and obtain any Addenda related to this Solicitation. Failure to do so may result in the submission of a Proposal that is inconsistent with the most current information and may result in disqualification.

2.5 EXAMINATION OF DOCUMENTS

Proposer must thoroughly examine all Solicitation Documents, including but not limited to, the RFQP, Solicitation Standards, Sample Contract, Proposal Submittal Document, any other material referenced or incorporated herein, and any Addenda. Submission of a Proposal constitutes acknowledgment that the Proposer has thoroughly examined the Solicitation Documents.

Proposer's failure or neglect to receive or examine any of the Solicitation Documents, statutes, ordinances, regulations and permits will in no way relieve the Proposer from any obligations with respect to the Proposal or any resulting Contract. Transit will reject claims for additional compensation based upon a lack of knowledge or misunderstanding of any of the Solicitation Documents, statutes, ordinances, regulations, permit requirements, or other materials referenced or incorporated in this RFQP.

2.6 QUESTIONS AND CLARIFICATION REQUESTS

Proposer questions and/or requests for clarification regarding this RFQP will be allowed consistent with the respective dates specified in the Anticipated Procurement Schedule. All Proposer questions and/or requests for clarification must be submitted in writing via email to the Procurement Coordinator. It is at Transit's sole discretion to accept or reject any change requests.

Transit will provide an official written response to Proposer questions received by the respective deadlines. Proposers will not rely on any oral statements or conversations with Transit representatives for RFQP questions and/or clarifications. Verbal responses to questions and/or clarifications will be considered unofficial and non-binding. Only written responses posted to WEBS in the form of an Addendum will be considered official and binding. All such Addenda will become part of the Solicitation and any awarded Contract. If no requests for clarification are received, Transit will determine that the Proposer intends to comply with the Solicitation Documents as written in their entirety.

2.7 SOLICITATION STANDARDS

The Solicitation Standards document is provided in <u>Appendix A</u>. The terms and conditions provided in this document apply directly to, and are incorporated by reference, into this Solicitation and the Contract resulting from this Solicitation. As such, Proposers do not need to submit the Solicitation Standards document with their Proposal. It is the Proposer's responsibility to read and fully understand the details of all items contained herein prior to Proposal submittal.

2.8 CONTRACT TERMS

A Sample Contract has been included in <u>Appendix A</u>. Transit expects the final Contract signed by the successful Proposer to be substantially the same as the Sample Contract. Proposer's submission of a Response to this Solicitation constitutes general acceptance of these Contract requirements. The foregoing should not be interpreted to prohibit either party from proposing additional Contract terms and conditions during negotiation of the final Contract.

2.9 INCORPORATION OF DOCUMENTS INTO CONTRACT

A Proposal submitted in response to this Solicitation is an offer to contract with Transit. This Solicitation document, all incorporated documents, any subsequent Addenda, and the successful Proposer's Response will be incorporated into the resulting Contract.

The Contract Documents comprise the entire agreement between the parties concerning the work to be performed. It is the intent of the Contract Documents to describe the work, functionally complete, to be constructed in accordance with the Contract Documents. Any work, materials or equipment that may be reasonably inferred from the Contract Documents as being required to produce the intended result will be supplied whether or not specifically called for.

3.1 PROPOSAL SUBMITTAL REQUIREMENTS

Proposer must complete and provide the following information using in the Submittal Document of <u>Appendix A</u>. Incomplete or vague responses may be considered non-responsive and may be rejected. Failure to complete and submit all items listed in this section may disqualify the Proposer from further consideration.

1. Proposer Acknowledgements

The Proposer Acknowledgements must be signed by the Proposer's Authorized Representative. Proposer must complete the acknowledgement of Addenda receipt box(es) by filling the "addenda numbers" fields for each Solicitation Addendum issued, and complete the signature box information on the Proposer Acknowledgements page.

2. Proposer Information

Proposer must complete the Proposer Profile, Proposer Authorized Representative, Proprietary or Confidential Information, Certified DBE and SBE Status, and Statement of Prior Contract Termination sections. Proposer may attach additional sheets if necessary.

3. Sub-Consultant Information

Proposer is instructed to complete the Sub-Consultant Information section if the Proposer intends on utilizing Sub-Consultants. If Proposer does not intend to use Sub-Consultant, the Proposer is not required to complete this section of the Submittal Document. If no information is entered, Transit will interpret that Sub-Consultants will not be used.

Transit will accept Proposals that include third party involvement only if the Proposer submitting the Proposal agrees to take complete responsibility for all actions of such Sub-Consultants. Proposer must disclose the use of any Sub-Consultant(s) in their Proposal.

If applicable, Proposer will identify all Sub-Consultants who will perform services in fulfillment of Contract requirements, including their name, the nature of services to be performed, address, telephone, email, federal tax identification number (TIN), Washington State Uniform Business Identifier (UBI), and DBE or SBE certification status. Transit reserves the right to approve or reject any and all Sub-Consultants that Proposer proposes. Any Sub-Consultants not listed in the Proposer's Response, who are engaged after award of the Contract, must be pre-approved, in writing, by Transit before providing services under the Contract.

4. References

Proposer must submit a **minimum of three (3)** references for which the Proposer has provided services similar to those described herein. Through this submission, Proposer grants permission to Transit to independently contact the references. Transit reserves the right to obtain and consider information from other sources concerning a Proposer, such as Proposer's capability and performance under other contracts, Proposer's financial stability, past or pending litigation, and other publicly available information.

5. Non-Cost Proposal

Proposer must complete and submit the Non-Cost Proposal Section. Proposer is instructed to provide an answer for each Non-Cost Proposal Question in each Category they are responding to. Proposer may attach additional sheets if necessary.

6. Cost Proposal

Proposer must complete and submit the Cost Proposal Section. Proposer may attach additional sheets if necessary. Prices will be in U.S. dollars. Proposers will extend unit pricing as required. In the event of an error in the extension of prices, the unit price will prevail. All Proposal prices will remain firm for a minimum of sixty (60) Calendar Days from the Proposal due date.

All pricing will include everything necessary for the execution and completion of the work and fulfillment of the Contract, including but not limited to, travel expenses, materials, equipment, tools, labor and services, contract management costs, insurance, and taxes except as may be provided otherwise in the solicitation documents.

All applicable taxes which the Awarded Consultant is required to pay will be included in the proposed price. No adjustments will be made in the amount paid by Transit under the Awarded Contract due to misunderstanding or lack of knowledge of the Proposer as to liability for, or the amount of, any taxes for which the Proposer is liable or responsible by law or under the Awarded Contract or due to increases in tax rates imposed by any federal, state, or local government. No payments in advance or in anticipation of goods or services to be provided under any resulting Contract will be made. Consultant will only be compensated for performance delivered and accepted by Transit.

3.2 SUBMITTAL INSTRUCTIONS

Proposer will submit their complete Proposal in the following manner:

- **A. Proposal:** Proposer must complete and submit all sections of the Proposal Submittal Document, located in <u>Appendix A</u>, as their Proposal. <u>One (1) hard copy and one (1) electronic copy</u> of the Proposer's complete Proposal must be received by Intercity Transit on or before the <u>Proposal Due Date and Time</u> set forth in Section 2.2, Anticipated Procurement Schedule.
 - 1. *Hard Copy:* The hard copy Proposal is to be submitted on 8.5" x 11" white paper in a bound format that allows the pages to lie fully flat when open.
 - 2. *Electronic Copy*: The electronic copy Proposal is to be submitted on a USB flash drive, labeled with the RFQP number and Proposer's name. The preferred electronic formats are Microsoft Word 2000 (or more recent version) and PDF.
- **B.** Delivery of Proposal: The Proposal must be mailed or hand delivered as follows:
 - 1. Enclose the hard copy and electronic copy Proposal together in a single envelope or container and label as follows:

Intercity Transit RFQP 2134 - Marketing and Communication Services Attn: Katie Cunningham 526 Pattison Street SE Olympia, WA 98501

- 2. Ensure delivery to Transit at the address provided in Item B.1 above on or before the Proposal due date and time via one (1) of the following options:
 - a. Mailed in and received at Transit prior to the Proposal due date and time, <u>OR</u>
 - b. Hand-deliver, between the hours of 9:00 a.m. and 11:00 a.m. only, on the Proposal due date.
- **C. Time of Receipt:** Time of receipt will be determined by the date and time the Proposal is received by Transit's staff. Proposer accepts all risks of late delivery regardless of fault or chosen method of delivery. The telephone number for shipping purposes is (360) 786-1881.

Proposals are to be submitted in the format described in this Solicitation. No oral, faxed, e-mailed, or telephone Proposals or modifications will be accepted or considered. All Proposals and any accompanying documentation become the property of Transit and will not be returned. In the event of any discrepancies between the hard copy and electronic copy Proposal, the electronic copy will prevail.

3.3 LATE PROPOSALS

Any Proposal received after the exact time specified for Proposal due date and time will not be accepted or receive consideration. The exact time is designated as the date and time displayed on Transit's administrative lobby receptionist clock.

3.4 PROPOSER RESPONSIVENESS

Proposer must respond to each question/requirement contained in this RFQP. Failure to demonstrate to Transit that your firm meets RFQP requirements and/or comply with any applicable item may result in the Response being deemed non-responsive and disqualified from further consideration.

Transit, at its sole discretion, reserves the right to consider the actual level of Proposer's compliance with Solicitation requirements, accept or reject any and all Proposals received, waive any irregularities or minor informalities, to accept any items or combination of items, and to request additional information required to fully evaluate a Proposal.

SECTION 4 - EVALUATION AND AWARD

4.1 OVERVIEW

The responsive responsible Proposer whose Proposal is determined to best meet all RFQP requirements and is the most advantageous to Transit, based on the evaluation factors described herein, will be declared the successful Proposer. All Proposals are subject to Transit's final approval as to whether they meet all RFQP requirements.

4.2 EVALUATION CRITERIA

The scores for each Proposal will be assigned a relative importance for each scored section, listed in order of importance as follows:

PHASE 1 EVALUATION

Phase 1 Requirements	Max Points
Non-Cost Proposal:	140 points
Cost Proposal:	60 points
Total Possible Phase 1 Points:	200 points

PHASE 2 EVALUATION (OPTIONAL)

Phase 2 Requirements	Max Points
Interview:	100points
Total Possible Phase 2 Points	100 points

4.3 EVALUATION PROCESS

1. Initial Determination of Responsiveness (pass/fail)

Responses will be reviewed initially by the Procurement Coordinator to determine on a pass/fail basis compliance with administrative requirements as specified in this RFQP. Only responses that meet this requirement will move to the next evaluation step.

Transit reserves the right to determine, at its sole discretion, whether Proposer's Response meets the Responsiveness criteria as set forth within this document. If all responding Proposers are determined to be deemed Non-Responsive, Transit will cancel the Solicitation and reject all Proposals.

Only Responses that pass the Initial Determination of Responsiveness review will be further evaluated based on the requirements in this Solicitation.

2. Phase 1 Evaluation - Non-Cost and Cost Elements (scored)

a. Non-Cost Proposal Evaluation:

Evaluators will score each element of the Non-Cost Proposal. The Procurement Coordinator will tabulate evaluators' scoring. Transit will calculate a single score for each Non-Cost Proposal. There are a maximum of **140 points** available for the Non-Cost Proposal.

b. <u>Cost Proposal Evaluation:</u>

The Procurement Coordinator will calculate the Cost score using Proposer's Cost Proposal submittal. The total available points for the Cost Proposal section are **60 points**. Cost scores will be calculated by combining elements of the Cost Proposal to determine the overall cost to Transit. The Proposer's Cost Proposal will be scored in relation to the other Cost Proposals received, with the lowest Cost Proposal receiving the maximum available points.

c. Proposer Total Phase 1 Score:

Proposers' Total Phase 1 Scores will be calculated by summing Non-Cost and Cost Proposal points (maximum of **200 points**) to determine the Proposer's total Phase 1 Score.

3. Phase 2 Evaluation - Interview (scored) (Optional)

Transit reserves the right to schedule Interviews if determined to be in the best interest of Transit. In the event Interviews are required, Transit will contact the top-scoring Proposer(s) from Phase 1 to schedule an Interview date, time, and location. Phase 1 scoring will only be used to determine which Proposer(s) move to Phase 2. Phase 2 scoring will be used during the remainder of the RFQP evaluation process to determine the Successful Proposer. There are a maximum of **100 points** available for the Interview. Commitments made by the Proposer during the Interview, if any, will be considered binding.

4. References (pass/fail)

Transit reserves the right to check references after Proposal submittal, to assist in determining the overall responsibility of the Proposer. Transit reserves the right to reject any Proposal submittal if the Proposer receives unfavorable references and may use results as a factor in award. Transit reserves the right to seek and substitute other references to determine the sufficiency of the Proposer's level of responsibility.

5. Evidence of Qualification (pass/fail)

After Proposal submittal, Transit reserves the right to make reasonable inquiry and/or requests for additional information, to assist in determining the overall responsibility of any Proposer. Requests may include, but are not limited to, educational degrees, business licenses, financial statements, credit ratings, references, record of past performance, experience, available equipment, criminal background check, clarification of Proposer's offer, and on-site inspection of Proposer's or Proposer's Sub-consultant's facilities. Failure to respond to said request(s) may result in the Proposer being deemed non-responsive and thus disqualified. Transit reserves the right to reject any Proposal where, upon investigation of the available evidence or information, Transit is not satisfied that the Proposer is qualified to fulfill Contract requirements.

4.4 OVERVIEW OF THE AWARD PROCESS

The successful Proposer, if any, will be the top-scoring responsive, responsible, qualified Proposer whose Proposal, in the sole opinion of Transit, best meets the requirements set forth in this RFQP and is in the best interest of Transit. Transit may enter into Contract negotiations with the successful Proposer. All responsive Proposers responding to this solicitation will be notified when Transit has determined the successful Proposer.

If Transit and the successful Proposer are unable to negotiate an acceptable Contract within a reasonable amount of time, Transit will terminate negotiations and may proceed to negotiations with the next highest ranked Proposer. Transit may be required to make a recommendation of the successful Proposer to the Intercity Transit Authority (Authority). If the Authority concurs, a Contract will be awarded to the successful Proposer.

4.5 EXECUTION OF CONTRACT

The successful Proposer will execute the final Contract and return to Transit, together with the evidence of insurance, within ten (10) Business Days of its receipt. After execution by Transit, one (1) fully signed Contract will be returned to the Awarded Consultant.

4.6 POST AWARD CONFERENCE

The Awarded Consultant may be required to attend a post award meeting scheduled by the Procurement Coordinator to discuss contract performance requirements. The time and place of this conference will be scheduled following Contract award.

APPENDIX A - SOLICITATION DOCUMENTS

Proposal Submittal Document: Proposers must complete and submit the Proposal Submittal Document as their Proposal.	2134 Submittal Document
Solicitation Standards: This document contains the Standard Definitions, Instructions to Proposers and Terms and Conditions. This document does not need to be submitted; however, Proposers are instructed to be familiar with it as it governs this Solicitation and will be incorporated into the resulting Contract.	2134 Solicitation Standards
Sample Contract Document: Transit expects the final Contract signed by the successful Proposer to be substantially the same as this Contract. This document <u>does not</u> need to be submitted; however, Proposers are instructed to be familiar with it.	2134 Sample Contract